# CARW & NAIOP proudly present: So you think you understand Local Government

**A Lunch & Learn for Commercial Real Estate and Development Professionals**

**CARW** and **NAIOP-WI** are pleased to present a look into local government and its impact on commercial real estate and development. Like it or not, both industries are significant affected by local policies and politics, and can even become one of the biggest hurdles to completing a project. Join others as we test your knowledge of local policies and organizations, and review real-life scenarios. Our exciting format will give you an opportunity to share your experiences as well as hear from others that have tackled their own challenges. Whether you are new to the industry or an experienced hand at dealing with village or city halls, you will not want to miss this informative discussion.

**CARW** and **NAIOP-WI** will also provide all participants with a comprehensive ***Local Government Resource Guide*** authored by our discussion leaders, ***Mike Mooney and Mike Harrigan.***

**DATE:** **Monday, September 28, 2009**

**LOCATION:** **Crowne Plaza Milwaukee Hotel**
10499 Innovation Drive
Wauwatosa, WI 53226

**COST:** **$15 CARW & NAIOP Members**
**$30 Non-Members**

## SCHEDULE OF EVENTS:

11:30am-12:00pm **Registration, Lunch & Networking**
12:00pm-1:30pm **PROGRAM**

presented by:

CARW
Commercial Association of REALTORS® WISCONSIN

NAIOP
COMMERCIAL REAL ESTATE DEVELOPMENT ASSOCIATION
WISCONSIN CHAPTER

## About the Presentation:

**The session will feature an interactive discussion as well as smaller group format to allow professionals of all experience levels to participate and contribute.**

## Discussion Leaders:

### *J. Michael Mooney, NAI MLG Commercial*

Mike is Co-founder, Chairman and Principal of MLG, a full service real estate consortium with operations in Wisconsin, Texas, Florida, Virginia and Minnesota. Mike has more than 42 years of diverse brokerage, development, consulting and planning experience in real estate. He has frequently participated in helping create, refine or eliminate laws or regulations, depending on their impact upon economic development.

### *Michael C. Harrigan, Ehlers & Associates, Inc.*

Mike has been a Financial Advisor in the Ehlers' Wisconsin office since 1993 assisting Wisconsin cities, villages, towns, counties, schools public utilities, and special districts design and implement financial solutions. Prior to joining Ehlers he had 19 years of local government management experience, most recently as Village Manager at Whitefish Bay. Mike has served on Ehlers' Board of Directors since 2002 and was elected its Chairman in 2006.

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## Local Government

A look into local government and its impact on commercial real estate and development.

☐ ***YES! I would like to attend this luncheon.***

## CARW Monthly Business Development Luncheons

CARW offers monthly Lunch & Learn sessions on a variety of topics related to commercial real estate issues.

**Sign up for ONE or MORE classes**

**OCTOBER 26, 2009**
**OFFICE:**
Leasing, sales and negotiating.
☐ ***YES! I would like to attend this luncheon.***

**NOVEMBER 16, 2009**
**LAND SURVEY:**
The basics. What every broker, banker and attorney should know….
☐ ***YES! I would like to attend this luncheon.***

**DECEMBER 14, 2009**
**RETAIL:**
Leasing, sales and negotiating.
☐ ***YES! I would like to attend this luncheon.***

Please submit completed form to the CARW office:
12300 W. Center Street, MKE, WI 53222 | p: 414/271.2021 | **f: 414/271.6126** | **e: allyson@carw.com**

**Name:** _____

**Company:** _____

**Email:** _____ **Tel:** _____

$ _____ (course fee) $15 CARW & NAIOP Members
$30 Non-Members

X _____ (# of Meetings)

**$_____ TOTAL AMOUNT**

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Payments must be received prior to the event.
Cancellations MUST be made in writing (fax or email) 2 business days prior to the event for a full refund.